

# Molecular Assessment of Risk: my world turned upside down

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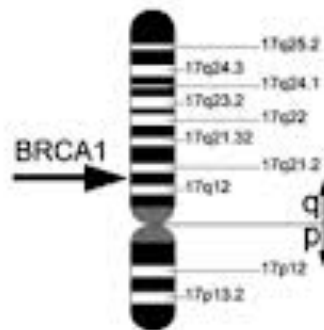
## BRCA 1 and 2 are Tumor Suppressor Genes

- BRCA 1 cloned in 1994; BRCA 2 in 1995
- BRCA 1 on 17q12-21; BRCA 2 on 13q12-13
- Both genes are very large
- Most known mutations lead to premature termination of protein
- Therefore, loss of tumor suppression

© 2005, Lori Demme



Chromosome 17



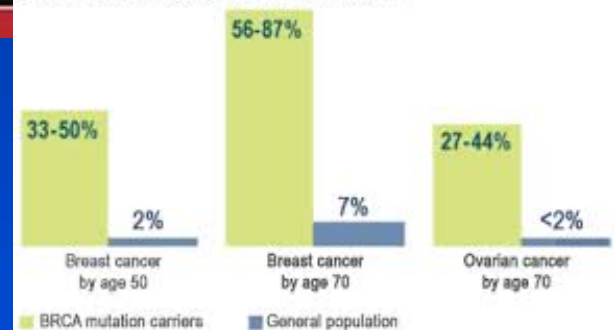
BRCA1



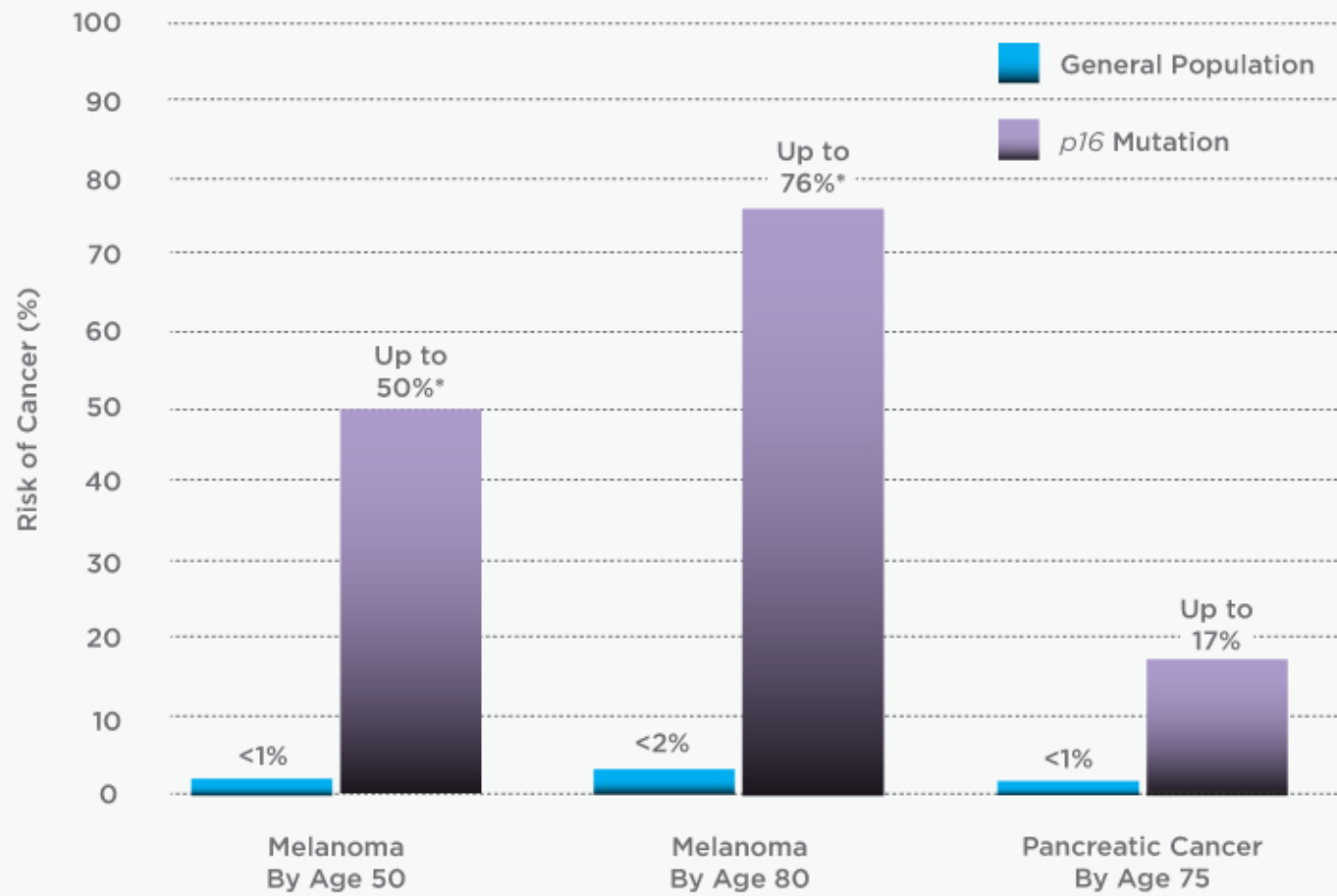
BRCA2



BRCA Mutation Increases the Risk of Cancer

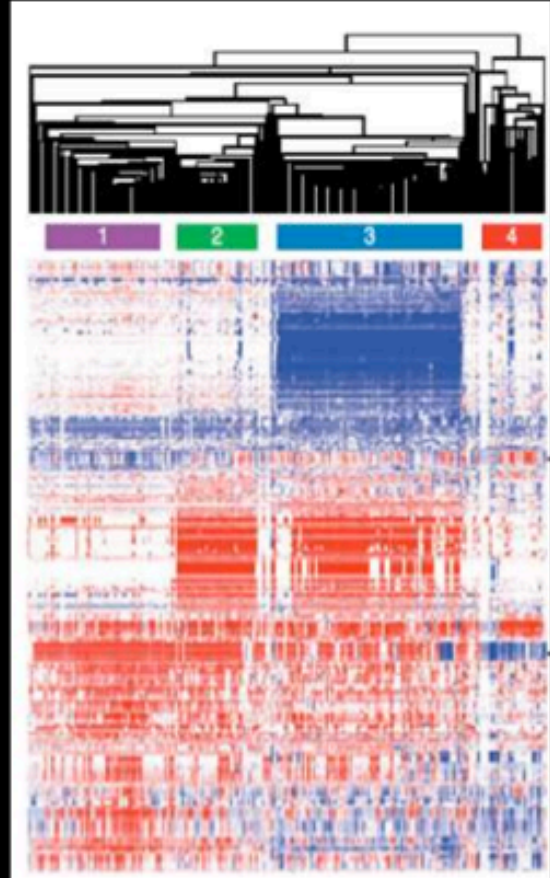
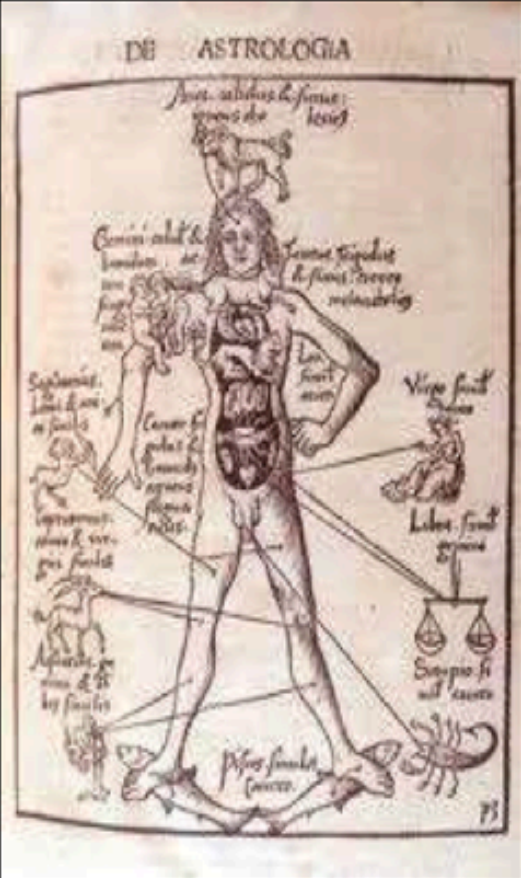


- **Risk is the potential of losing something of value, weighed against the potential to gain something of value. Values (such as physical health, emotional well being or financial wealth) can be gained or lost when taking risk resulting from a given action, activity and/or inaction, foreseen or unforeseen.**
- **Risk can also be defined as the intentional interaction with uncertainty.**

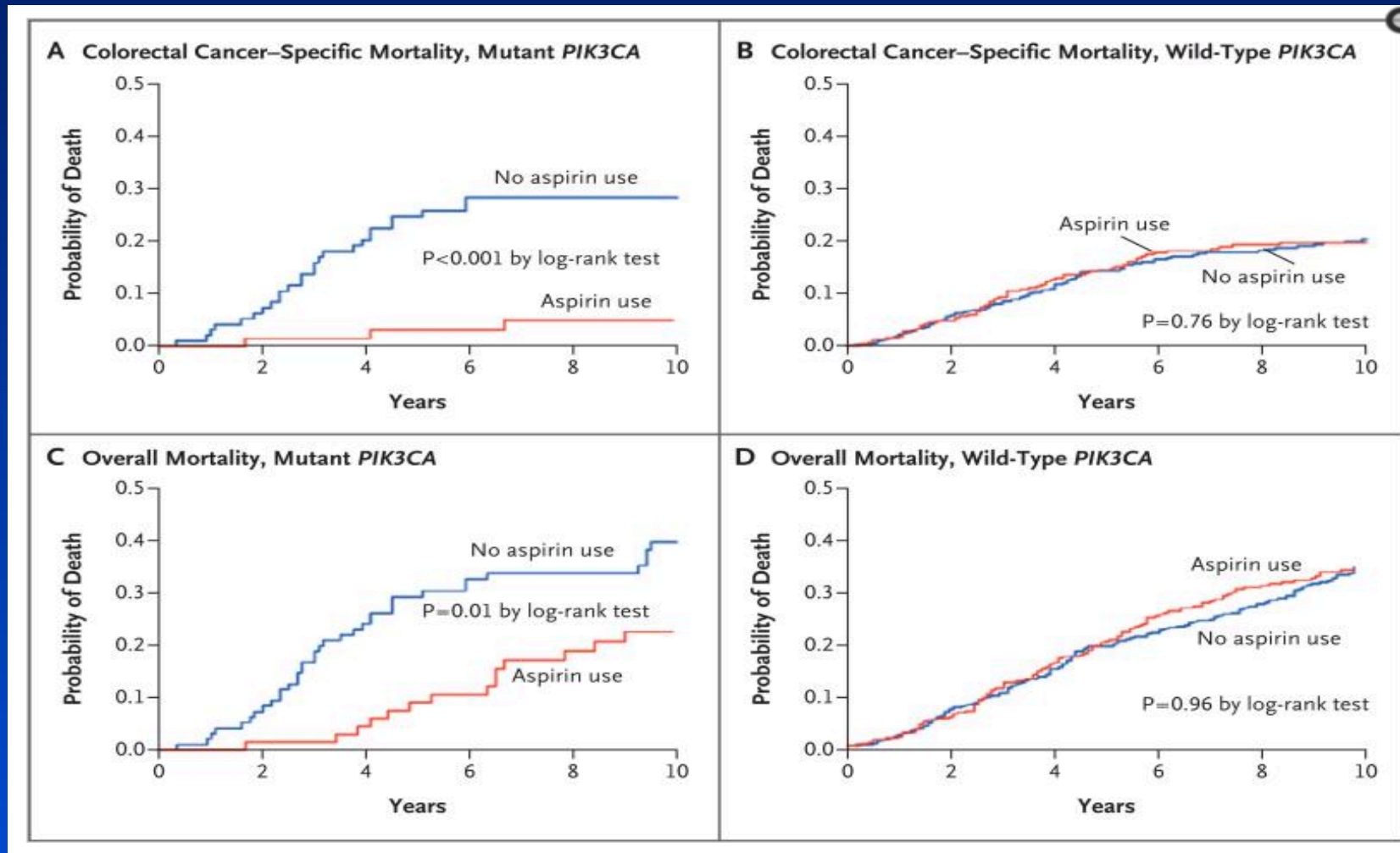


\*Based on US data

# Medical Progress: From Superstitions to Symptoms to Signatures



# ASA reduces mortality



N Engl J Med. 2012 October 25; 367(17): 1596–1606.

# RISK ASSESSMENT

- Experience-based (limited knowledge)
- Shared experience model (expert opinion)
- Evidence-based model (statistical data)
- Individual patient data (-omics-based)

**Healthcare: An Expensive Menu Without Prices**

**Managing the Demands of an Aging Society  
and Chronic Disease Burden in an Era of Economic Constraint**

**Shift From a “Do More, Bill More” Healthcare System to Managing  
Individual Risk for Improved Health Outcomes and Cost Control**

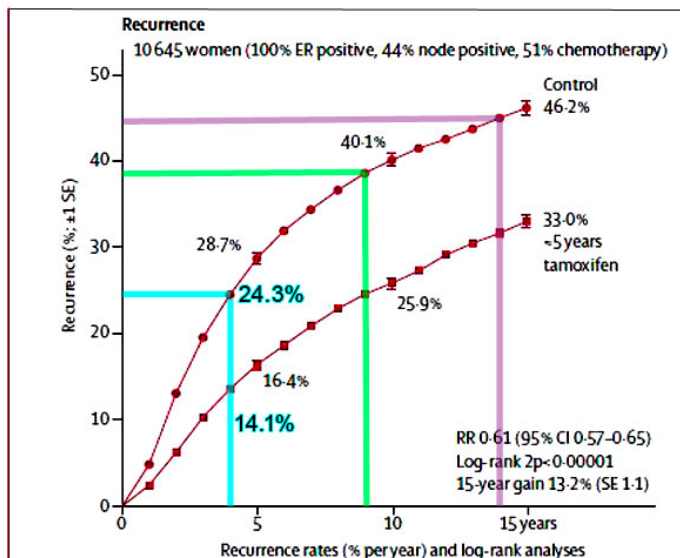
**Sustainable Health: Societal (Economic) and Individual (Wellness)**



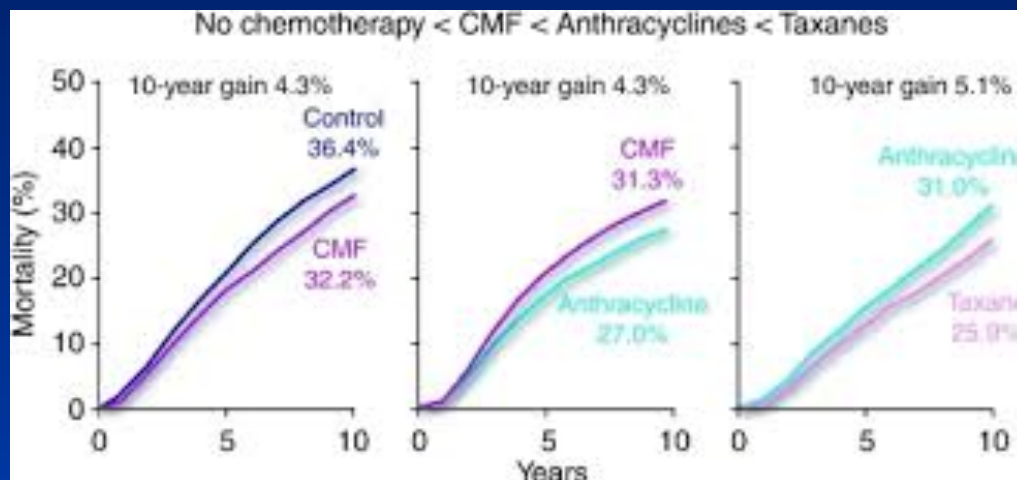
# Evidence-Based Approach

## Recurrence Rate Calculation:

Recurrence rate here means the proportion of recurrences occurring in the total population of ER+ women over time, and is therefore a rate of the cumulative incidence of recurrence. The rates outlined in aqua are the cumulative recurrence incidents occurring by year 4.



	Years 0-4	Years 5-9	Years 10-14	Year 15+
Tamoxifen	3.74 (891/23819)	2.62 (454/17315)	2.06 (220/10657)	1.75 (88/5034)
Control	6.71 (1466/21862)	3.46 (499/14420)	2.11 (182/8620)	1.76 (71/4045)
Rate ratio	0.53 (SE 0.03)	0.68 (SE 0.06)	0.97 (SE 0.10)	0.88 (SE 0.16)
(0-E)/V	-343.3/535.1	-82.5/217.5	-3.3/93.3	-4.4/35.5



## Adjuvant for Breast Cancer

**Patient Information**

Age: 55  
Comorbidity: Perfect Health  
ER Status: Positive  
Tumor Grade: Grade 2  
Tumor Size: 1.1 - 2.0 cm  
Positive Nodes: 0  
Calculate For: Relapse  
10 Year Risk: 25 Prognostic

**Adjuvant Therapy Effectiveness**

Form: Overview 98 (Tamoxifen)  
Chem: Overview 98 (CMF-Like)

Hormonal Therapy: 40  
Chemotherapy: 17  
Combined Therapy: 50

**No additional therapy:**  
72.0 alive and without cancer in 10 years.  
24.6 relapse.  
3.4 die of other causes.

**With hormonal therapy: Benefit = 8.8 without relapse.**

**With chemotherapy: Benefit = 3.6 without relapse.**

**With combined therapy: Benefit = 11.2 without relapse.**

Print  
Help



**SYMPHONY™ Summary**  
Personalized Breast Cancer Genomic Profile

For Patients

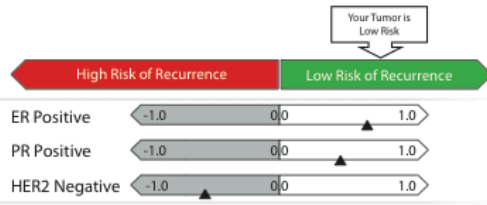
**PATIENT/ID**  
Patient: Jane Doe  
DOB: 31-Oct-1963  
Patient #: 024836267  
Gender: Female

**SPECIMEN**  
Requisition: DP 90022403  
Collection Date: 25-Mar-2012  
Date Received: 25-Mar-2012  
Report Date: 29-Mar-2012  
Specimen Type: Surgical

**PHYSICIAN**  
Ordering Physician: James Edney, MD  
Account: Univ. of Nebraska Med. Ctr  
Address: 42nd and Emile  
City, St., Zip: Omaha, NE 68198

**1 Your SYMPHONY® Results**

**MammaPrint® Results**



**TargetPrint® Results**  
quantitative mRNA gene expression

**Blueprint™ Subtype when combined with MammaPrint**

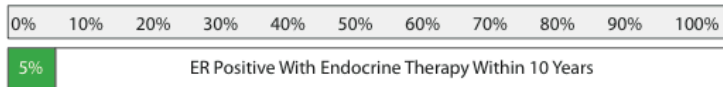
Low Risk Luminal

**2 Probability of Distant Recurrence WITHOUT SYSTEMIC TREATMENT**



A MammaPrint Low Risk result means that a patient with early stage breast cancer has a good baseline prognosis and an excellent prognosis for survival without adjuvant systemic therapy. For Low Risk patients, there is a 10% probability of distant recurrence within 10 years. See report for details.<sup>1,2</sup> In the RASTER Trial MammaPrint Low Risk patients who did not receive any systemic treatment had 100% Distant Recurrence Free Interval at 5 years.<sup>3</sup>

**3 Probability of Distant Recurrence WITH SYSTEMIC TREATMENT**



For ER positive patients in general, endocrine therapy can reduce the risk of recurrence up to 50%.<sup>1,4</sup>



Sample Patient Report Form



Genomic Health, Inc.  
301 Penobscot Drive  
Redwood City, CA 94063  
Tel (866) ONCOTYPE (866-662-6897)



**PATIENT REPORT**

**Patient:** Doe, Jane  
**Sex:** Female  
**DOB:** 01/01/1950  
**Medical Record/Patient #:** 556677771  
**Date of Surgery:** 11/23/2004  
**Specimen ID:** SURG-0001

**Requisition:** R00003G  
**Date Received:** 12/01/2004  
**Date Reported:** 12/13/2004  
**Client:** Community Medical Center  
**Treating Physician:** Dr. Harry D Smith  
**Submitting Pathologist:** Dr. John P Williams  
**Additional Physician:** Dr. Sally M Jones

**ASSAY DESCRIPTION**

Oncotype DX® Breast Cancer Assay uses RT-PCR to determine the expression of a panel of 21 genes in tumor tissue. The Recurrence Score® is calculated from the gene expression results. The Recurrence Score range is from 0-100.

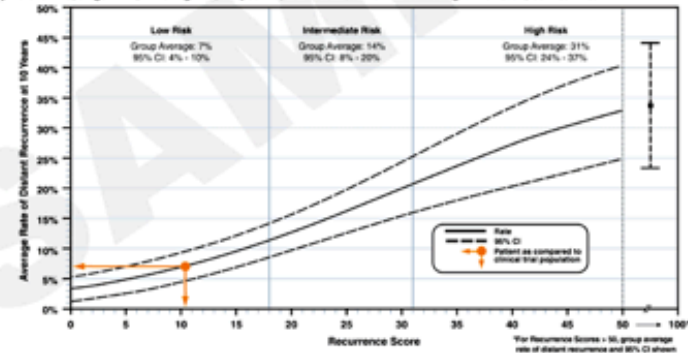
**RESULTS**

**Recurrence Score = 10** Test results should be interpreted using the information in the Clinical Experience section below, which applies only to patients consistent with this clinical experience.

**CLINICAL EXPERIENCE**

Patients with a Recurrence Score of 10 in the clinical validation study had an Average Rate of Distant Recurrence at 10 years of **7%** (95% CI: 5%-9%)

The following results are from a clinical validation study with prospectively-defined endpoints involving 668 patients. The patients enrolled in the study were female, stage I or II, node negative, ER-positive, and treated with tamoxifen. *N Engl J Med* 2004; 351: 2817-26.



Laboratory Director: Patrick Joseph, MD

CLIA Number 05D1018272

This test was developed and its performance characteristics determined by Genomic Health, Inc. The laboratory is regulated under the Clinical Laboratory Improvement Amendments of 1988 (CLIA) as qualified to perform high-complexity clinical testing. This test is used for clinical purposes. It should not be regarded as investigational or for research. These results are adjunctive to the ordering physician's workup.

301 Penobscot Drive Redwood City, CA 94063 (866) ONCOTYPE (866-662-6897)

© 2005 Genomic Health, Inc. Oncotype DX and Recurrence Score are trademarks of Genomic Health, Inc.

GH004 Rev057 06/29/2005

## **A Cardinal Principle in Healthcare: If It Isn't Billable, It Won't Happen**

**Ambiguities and Lack of Transparency in Reimbursement Policies for MDx and Genome Sequencing**

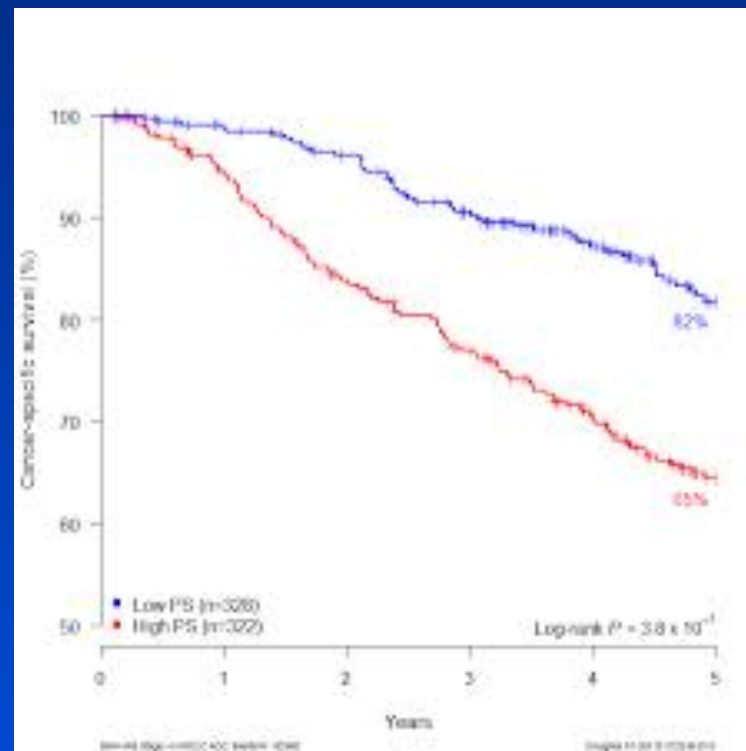
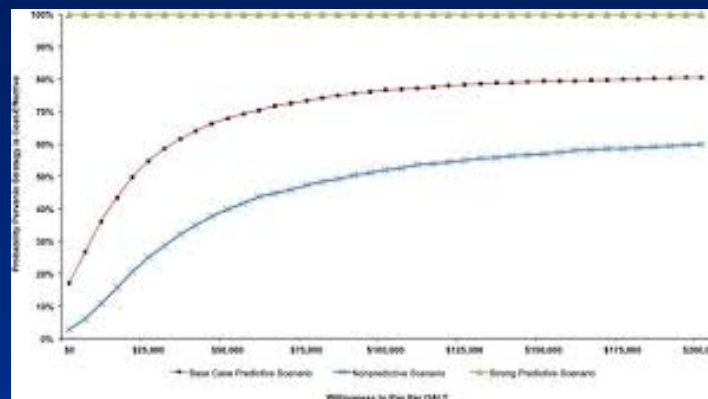
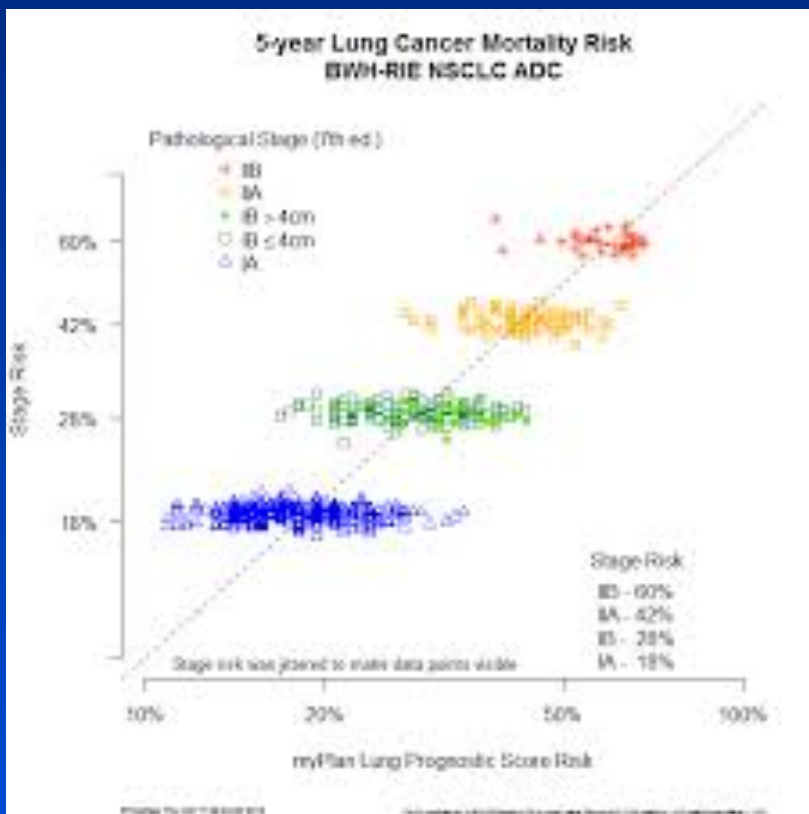
**The Urgent Need for Streamlining Coding, Coverage and Payment Policies**

**Value-Based Reimbursement Policies to Reward Dx Innovation and Recover Escalating R&D Costs**

Citation		Country	Results
First author	Year		
Klang <sup>10</sup>	2010	Israel	Cost-effective (ICER \$10 770 per QALY gained)
Kondo <sup>11</sup>	2010	Japan	Cost-effective (ICER \$3 848 in LN- population; ICER \$5 685 in LN+)
O'Leary <sup>12</sup>	2010	Australia	Cost-effective (ICER \$9 986 per QALY gained)
Tsoi <sup>13</sup>	2010	Ontario, Canada	Cost-effective ( ICER < \$65 000 per QALY gained in 2008 CAD)
Hassan <sup>14</sup>	2011	Ontario, Canada	Cost-saving
de Lima Lopes <sup>10</sup>	2012	Singapore	Cost-saving (SGD \$2 344 in net direct and indirect costs)
Liaropoulos <sup>17</sup>	2011	Greece	Cost-saving
Madaras <sup>18</sup>	2011	Hungary	Cost-effective (ICER €12 600 to €25 300 per QALY gained)
Paulden <sup>19</sup>	2011	Ontario, Canada	Cost-effective (ICER \$29 000 per QALY in AO low risk); cost-saving in AO high risk

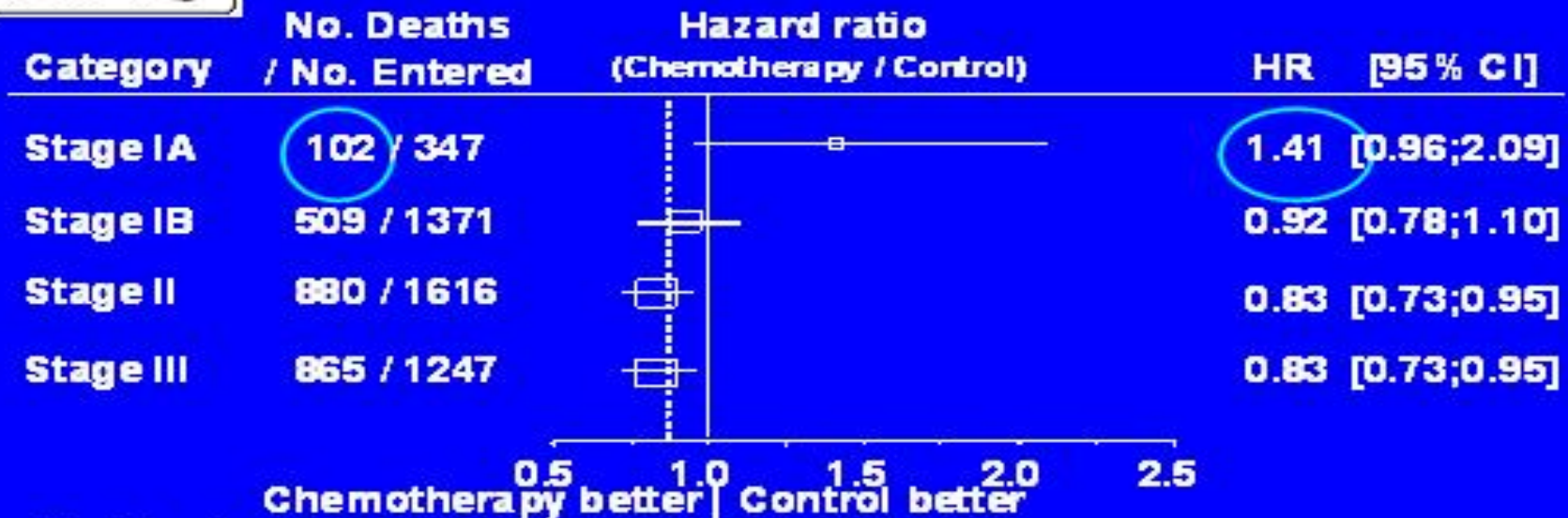
*Abbreviations: AO, Adjuvant! Online; LN-, lymph node negative; LN+, lymph node positive; ICER, incremental cost-effectiveness ratio; NCCN, National Comprehensive Cancer Network; QALY, quality adjusted life year; CAD, Canadian dollars; SGD, Singapore dollars.*

# Early Stage Lung CA





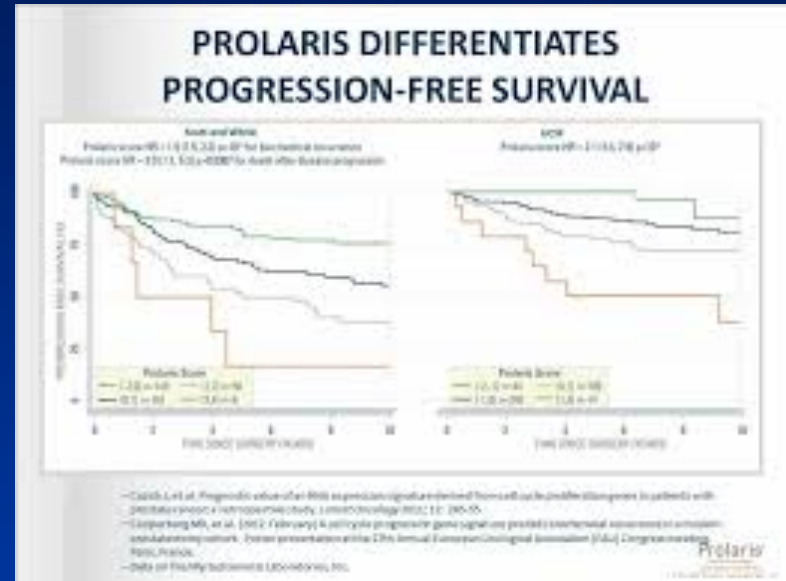
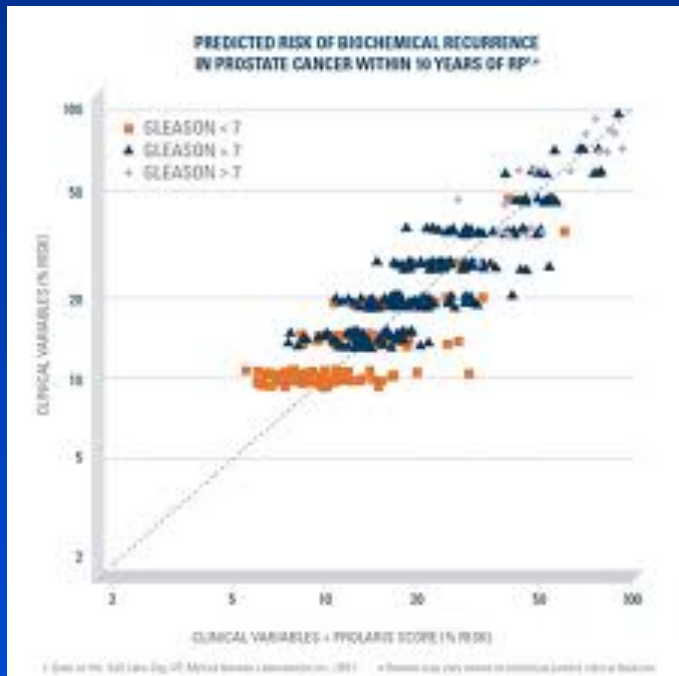
# CT effect & stage



Test for trend:  $p = 0.051$

CT may be detrimental for **stage IA**, but stage IA patients were generally not given the potentially best combination cisplatin+vinorelbine (13% of stage IA patients versus ~43% for other stages) 11/15

# Prostate CA



Active surveillance versus aggressive therapy (surgery or XRT)

# Information and Evidence

## The Core Elements of Proficient Healthcare

**Improved Outcomes  
at Lower Cost**

**decision-  
support  
systems**

**right data  
right time**

**data  
integration**

### **Risk Mitigation**

- **right treatment**
- **right time**
- **right compliance**
- **pre-emption**

### **Risk Identification**

- **precision profiling**
  - **existing disease**
  - **predisposition risk**



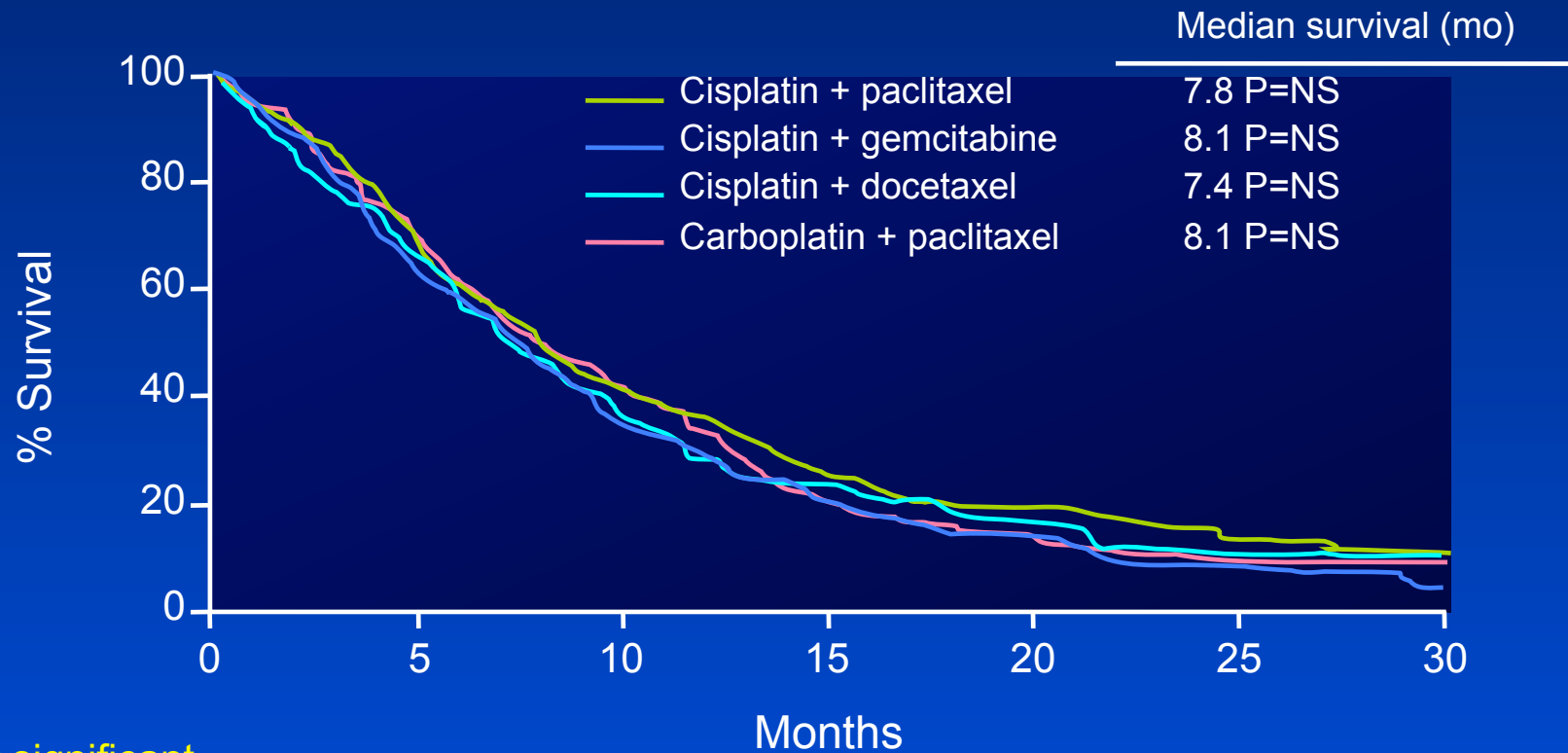
# 1990's Case Study

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- 65 yo male with NSCLCA
- 39 yo female with NSCLCA

Would your treatment plan be the same for these 2 patients?

# Advanced Stage NSCLC: Platinum-based doublet chemotherapy (ECOG 1594)



NS = not significant.

Schiller et al. N Engl J Med. 2002;346:92.

# 2008 Case Study

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- 65 yo male who smokes, has a squamous histology
- 39 yo female who is a non-smoker with a adenocarcinoma

Would your treatment plan be the same for these 2 patients?

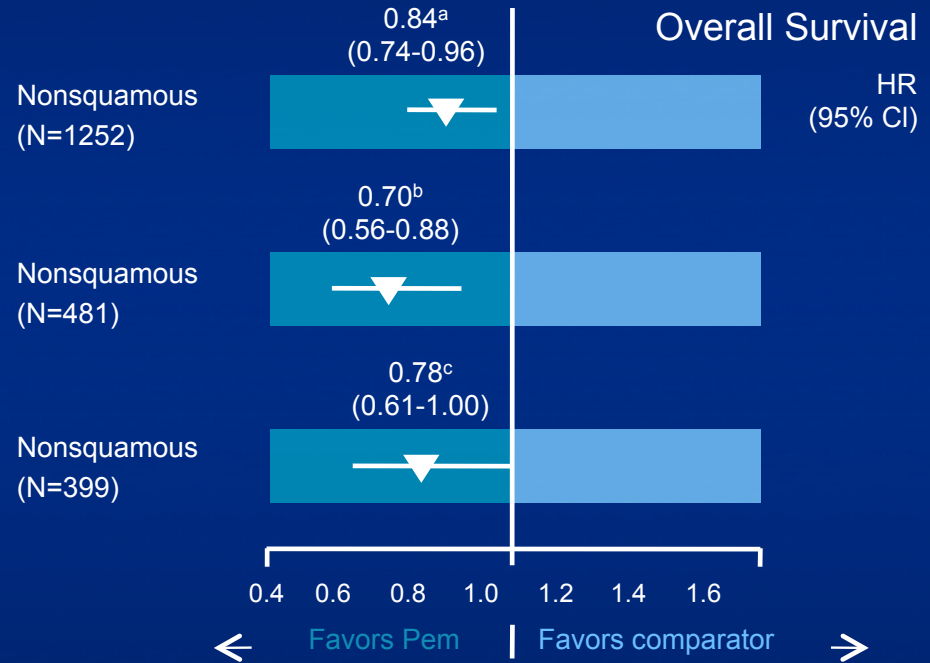
# PEMETREXED AND HISTOLOGY

1st-line NSCLC (N=1725)  
 PEM/cisplatin  
 vs gemcitabine HCl/cisplatin

Maintenance NSCLC (N=663)  
 PEM + BSC vs placebo + BSC

2nd-line NSCLC (N=571)  
 PEM vs docetaxel

- a Adjusted for gender, stage, basis of diagnosis, and performance status.
- b Unadjusted hazard ratios are provided.
- c Adjusted for ECOG PS, time since prior chemotherapy, disease stage, and gender.



31. Scagliotti G, et al. *Oncologist*. 2009;14:253-263.  
 32. Ciuleanu T, et al. *Lancet*. 2009;374:1432-1440.

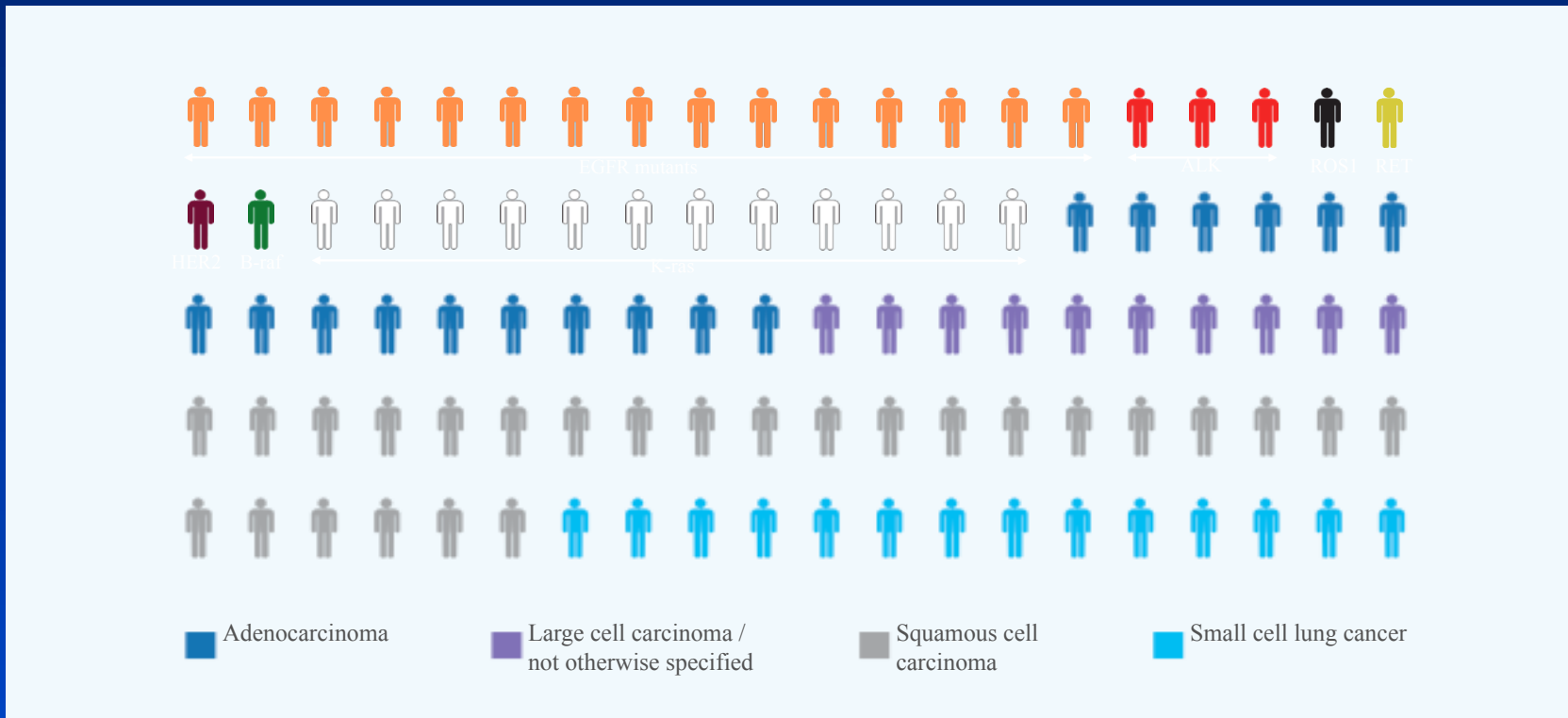
# Today: Case Study

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- 65 yo male who smokes, has a squamous histology, low ERCC1 and low RRM1, ALK-, EGFR wt, cMET+
- 39 yo female who is a non-smoker with a adenocarcinoma, EGFR mutation +, and high ERCC1 and high RRM1

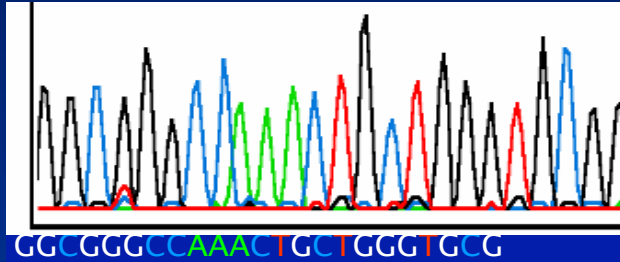
Would your treatment plan be the same for these 2 patients?

# Where We Have Evolved – Molecular Subtypes

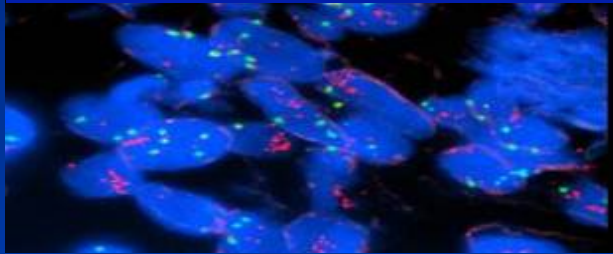


Adapted from Scagliotti, GV. Individualized therapy in lung cancer: where are we in 2012? 13th International Lung Cancer Congress; July 19-22, 2012; Huntington Beach, CA. - See more at: <http://www.onclive.com/publications/obtn/2012/september-2012/molecular-discoveries-pave-way-for-rapid-advances-in-lung-cancer/2#sthash.0tvpHdzu.dpuf>

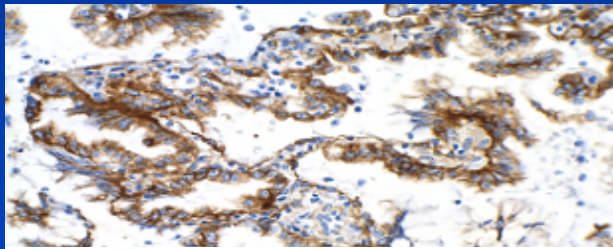
# Potential Predictive Biomarkers of EGFR Pathway Activation



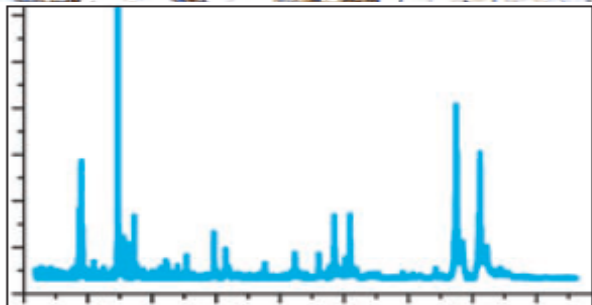
- EGFR mutation status by gene sequencing



- EGFR gene copy number by fluorescence in situ hybridization (FISH)



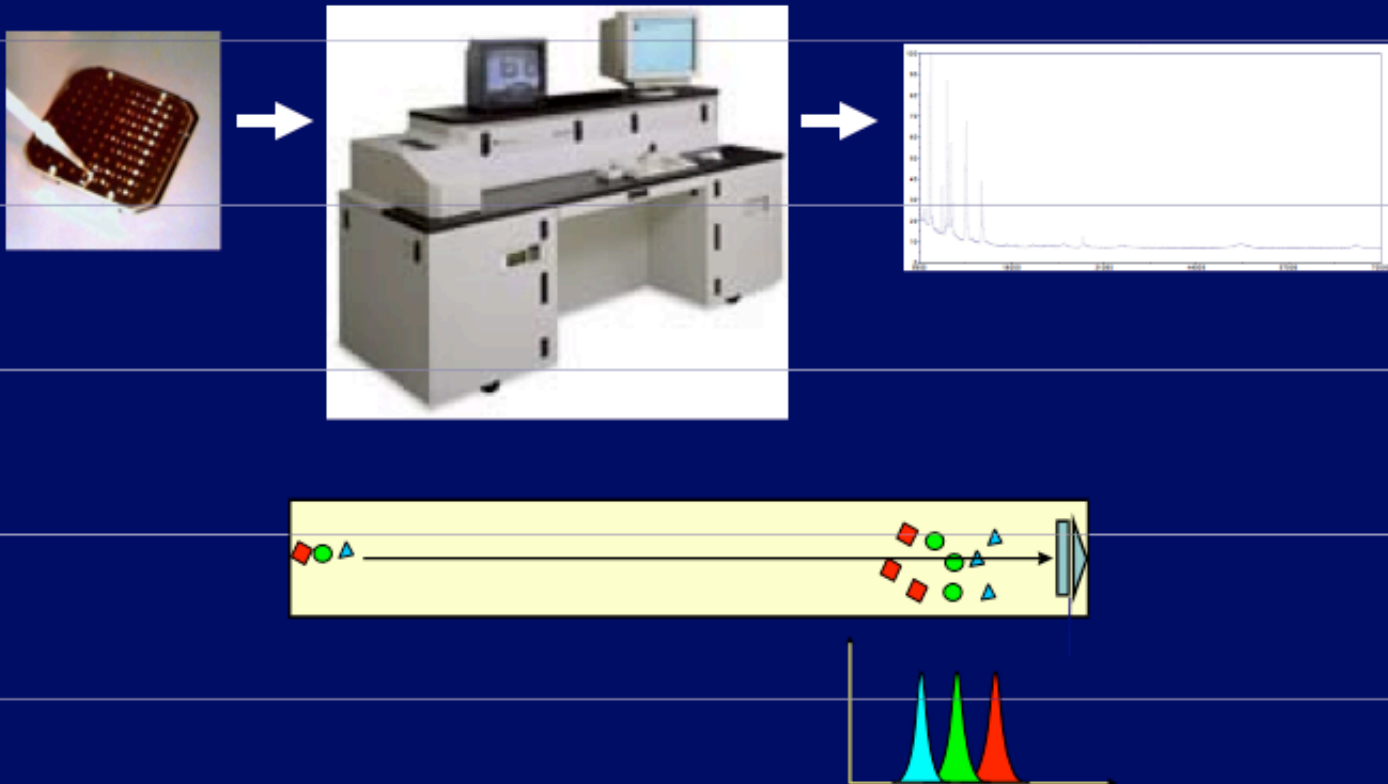
- EGFR protein expression by immunohistochemistry (IHC)



- Serum Proteomics by MALDI MS

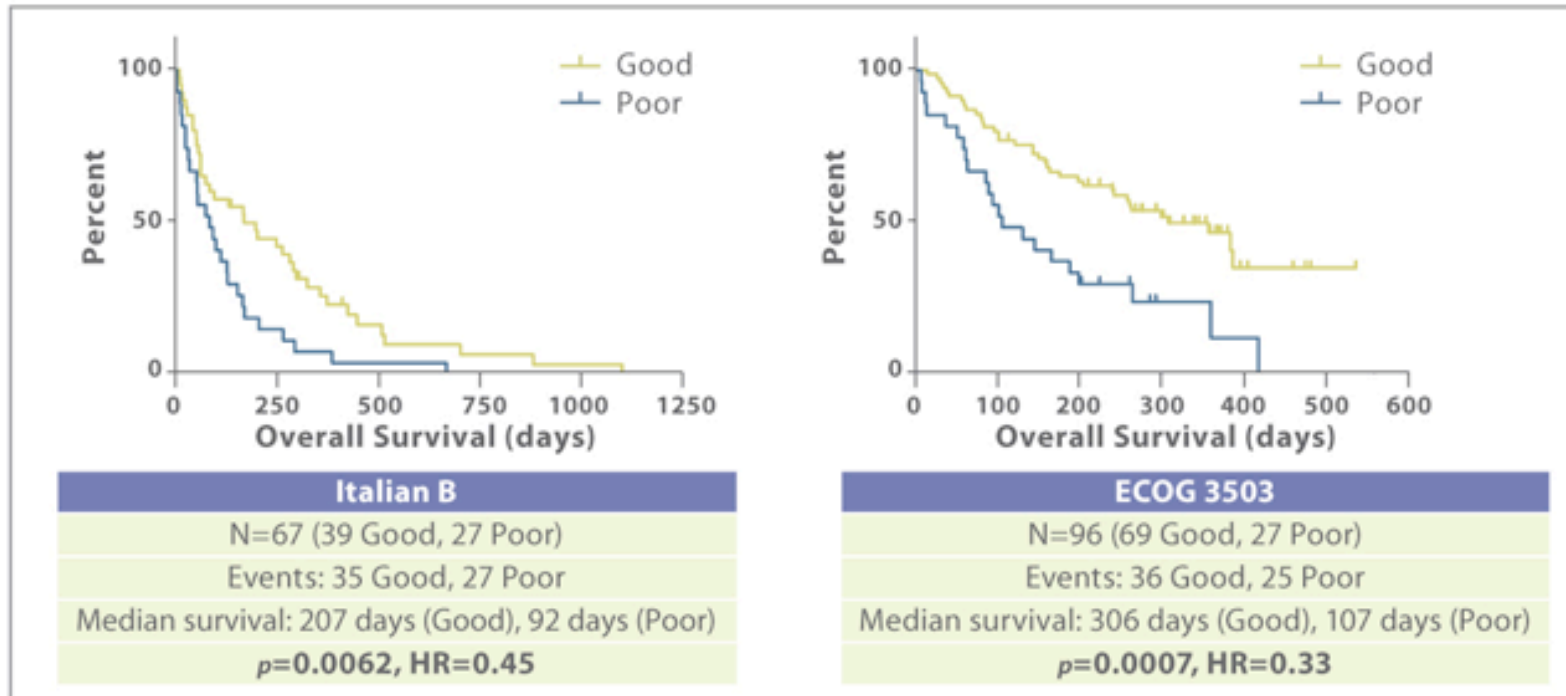
# Serum MALDI-TOF-MS to predict sensitivity to gefitinib

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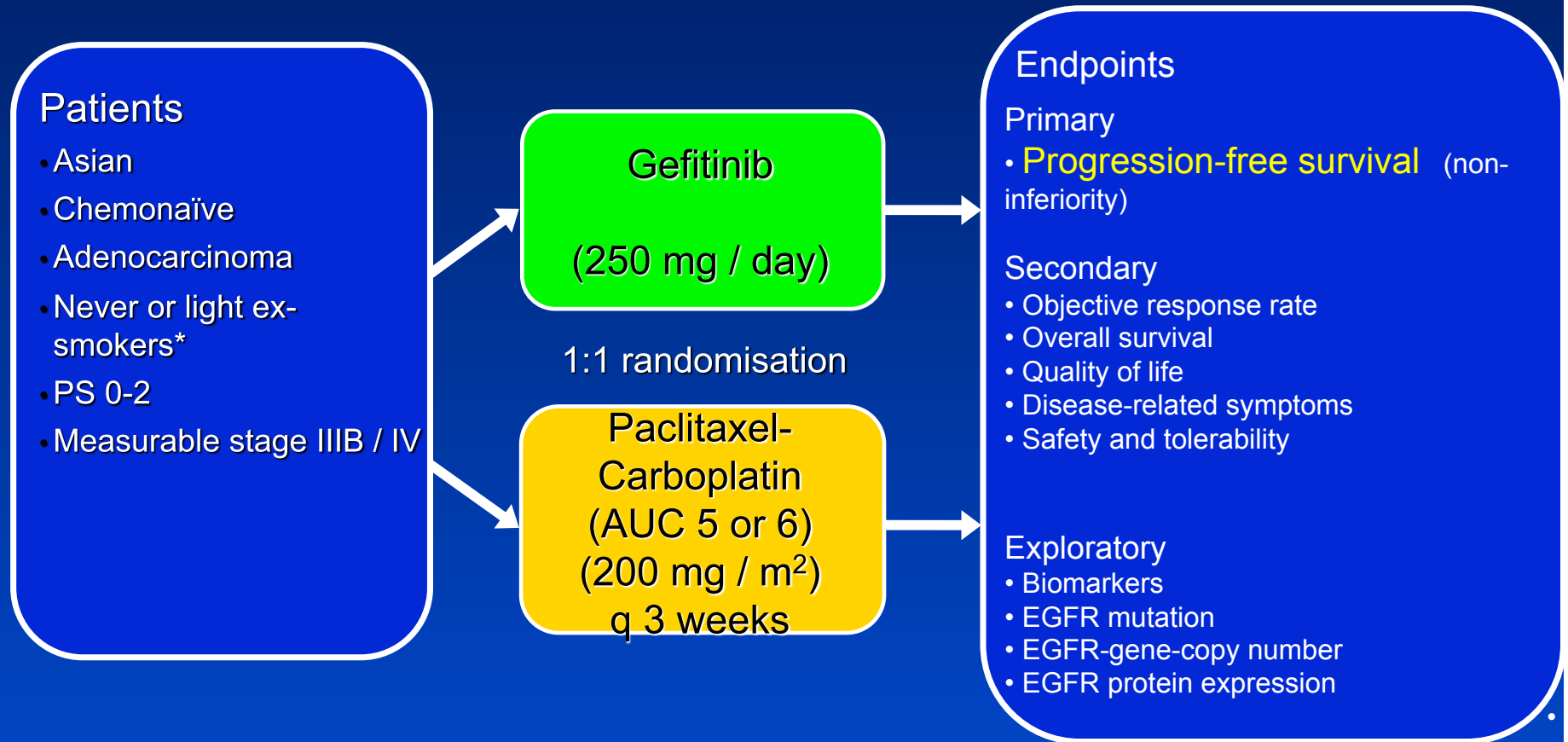


## Survival Analysis of VeriStrat Validation Sets\*



\*Data and figures have been updated since publication in Taguchi et al.<sup>1</sup>

# IPASS: Gefitinib vs Chemotherapy in Asia



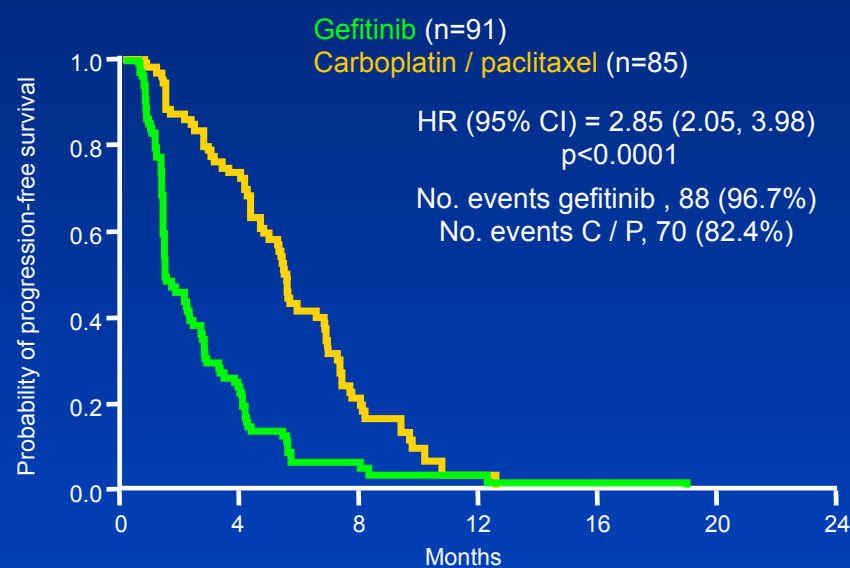
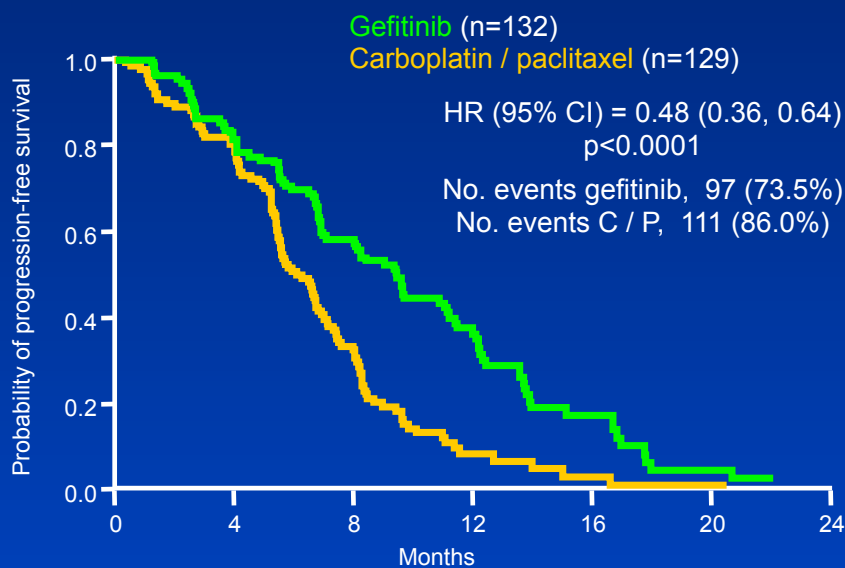
At ESMO Sept 15 2008 reported to be Positive for PFS: Gefitinib

Mok: ESMO, 2008

# IPASS: Progression-free survival in EGFR mutation positive & negative patients

EGFR mutation positive

EGFR mutation negative



At risk :

Gefitinib	132	108	71	31	11	3	0
C / P	129	103	37	7	2	1	0

Gefitinib	91	21	4	2	1	0	0
C / P	85	58	14	1	0	0	0

Treatment by subgroup interaction test, p<0.0001

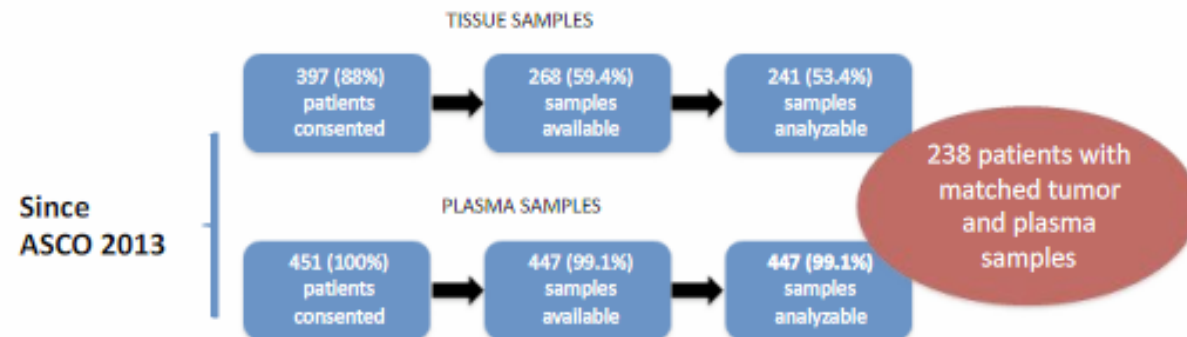
ITT population  
Cox analysis with covariates

Mok: ESMO, 2008

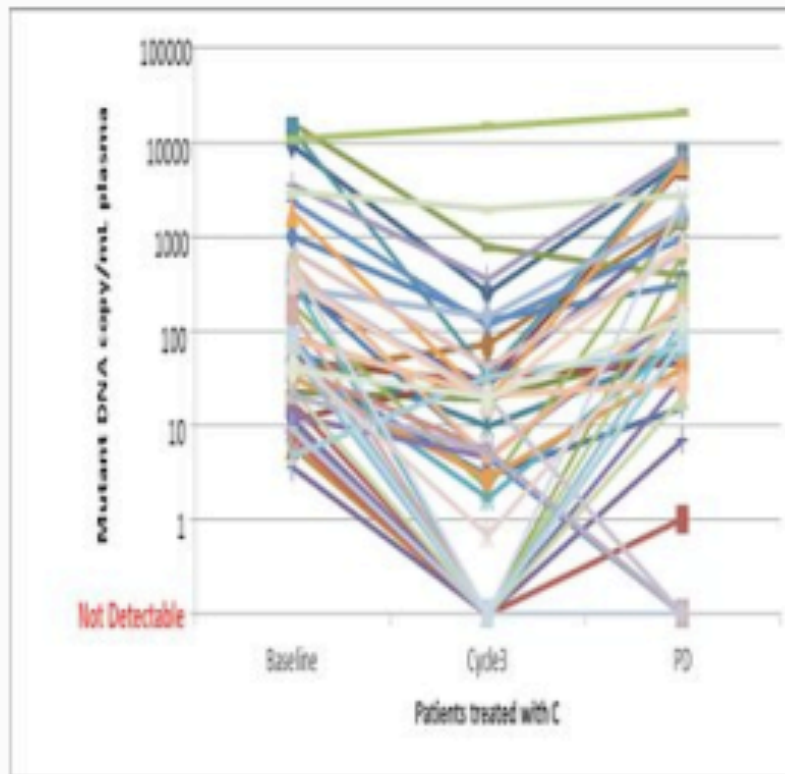
## Dynamic Change in Plasma DNA EGFR Mutation (pEGFR Mut) in FASTACT-2

Tony Mok, Yi Long Wu, Matt Truman, Lin Wu, et al.

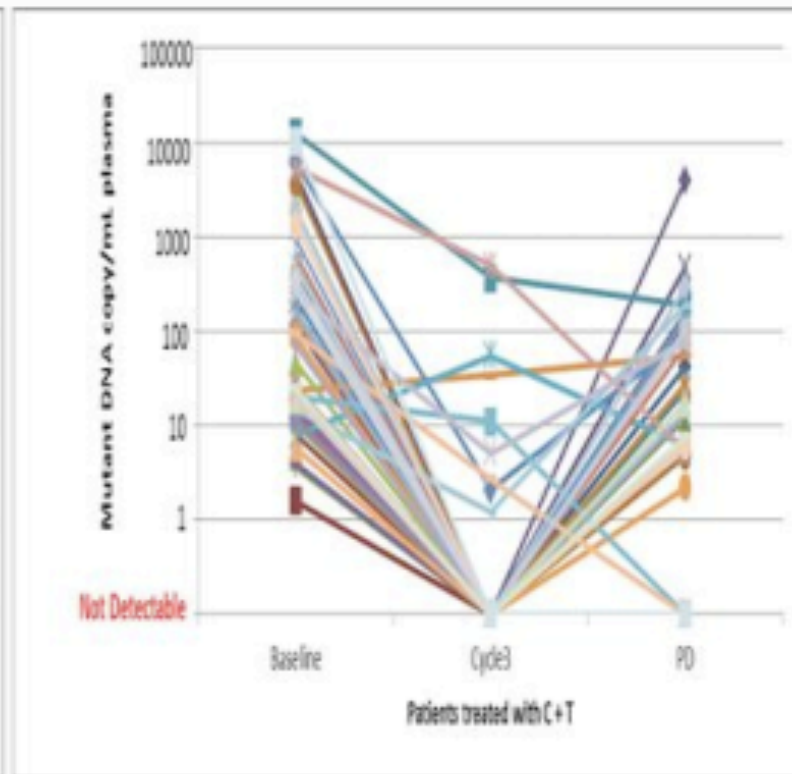
The Chinese University of Hong Kong, Department of Clinical Oncology, Prince of Wales Hospital, Shatin, NT, Hong Kong



## Dynamic Mutant DNA change during therapy



Chemo + Placebo

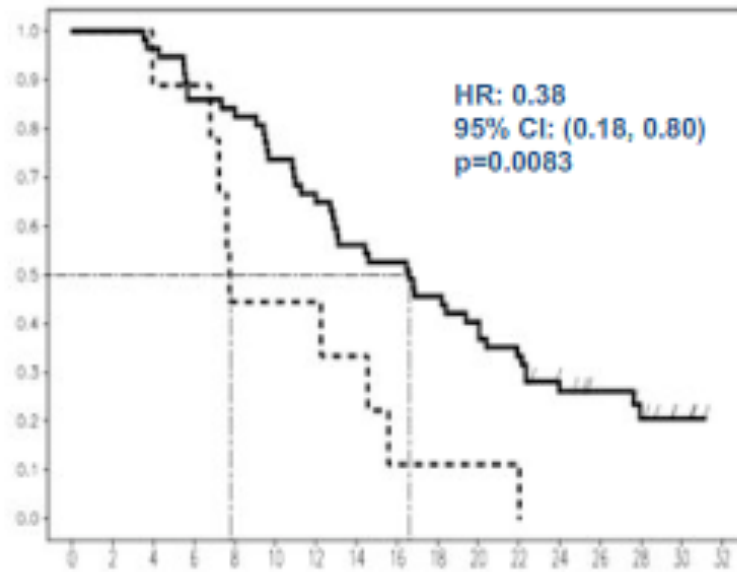


Chemo + erlotinib

## Positive plasma DNA for EGFR at Cycle 3 predicts PFS and OS (Chemo + Erlotinib arm only)

### PFS

Probability of Progression Free Survival

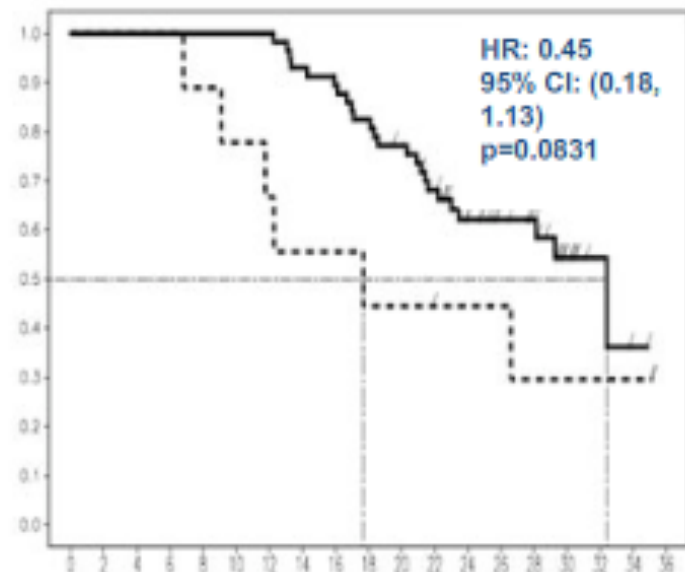


	78										165										Time (months)							
No. left	9	9	8	8	4	4	4	3	1	1	1	1	0	0	0	0	0	30	26	23	19	15	10	7	3	0		
C3+ve	9	9	8	8	4	4	4	3	1	1	1	1	0	0	0	0		30	26	23	19	15	10	7	3	0		
C3-ve	57	57	55	49	48	42	37	32	30	26	23	19	15	10	7	3	0											

EGFR: ..... C3+ve                      ——— C3-ve

### OS

Probability of Overall Survival

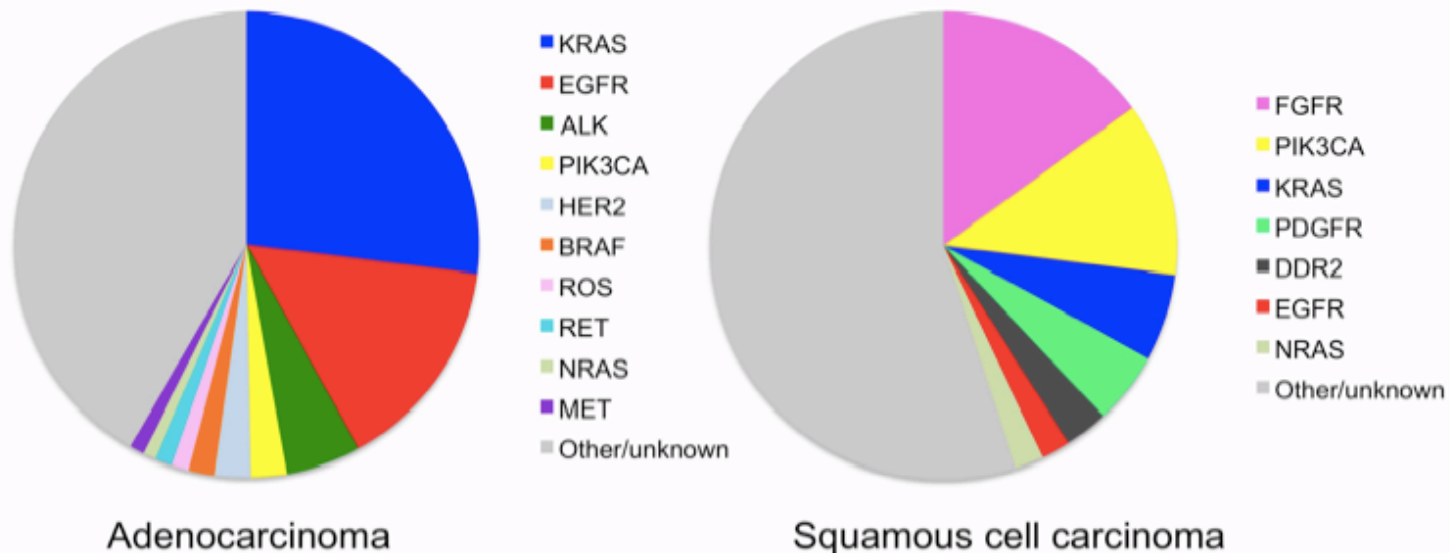


	172										324										Time (months)										
No. left	9	9	9	9	8	7	6	5	5	4	4	3	3	3	2	2	2	2	0	47	43	37	28	22	18	8	3	1	0		
C3+ve	9	9	9	9	8	7	6	5	5	4	4	3	3	3	2	2	2	2	0	47	43	37	28	22	18	8	3	1	0		
C3-ve	57	57	57	57	57	57	57	53	51	47	43	37	28	22	18	8	3	1	0												

EGFR: ..... C3+ve                      ——— C3-ve

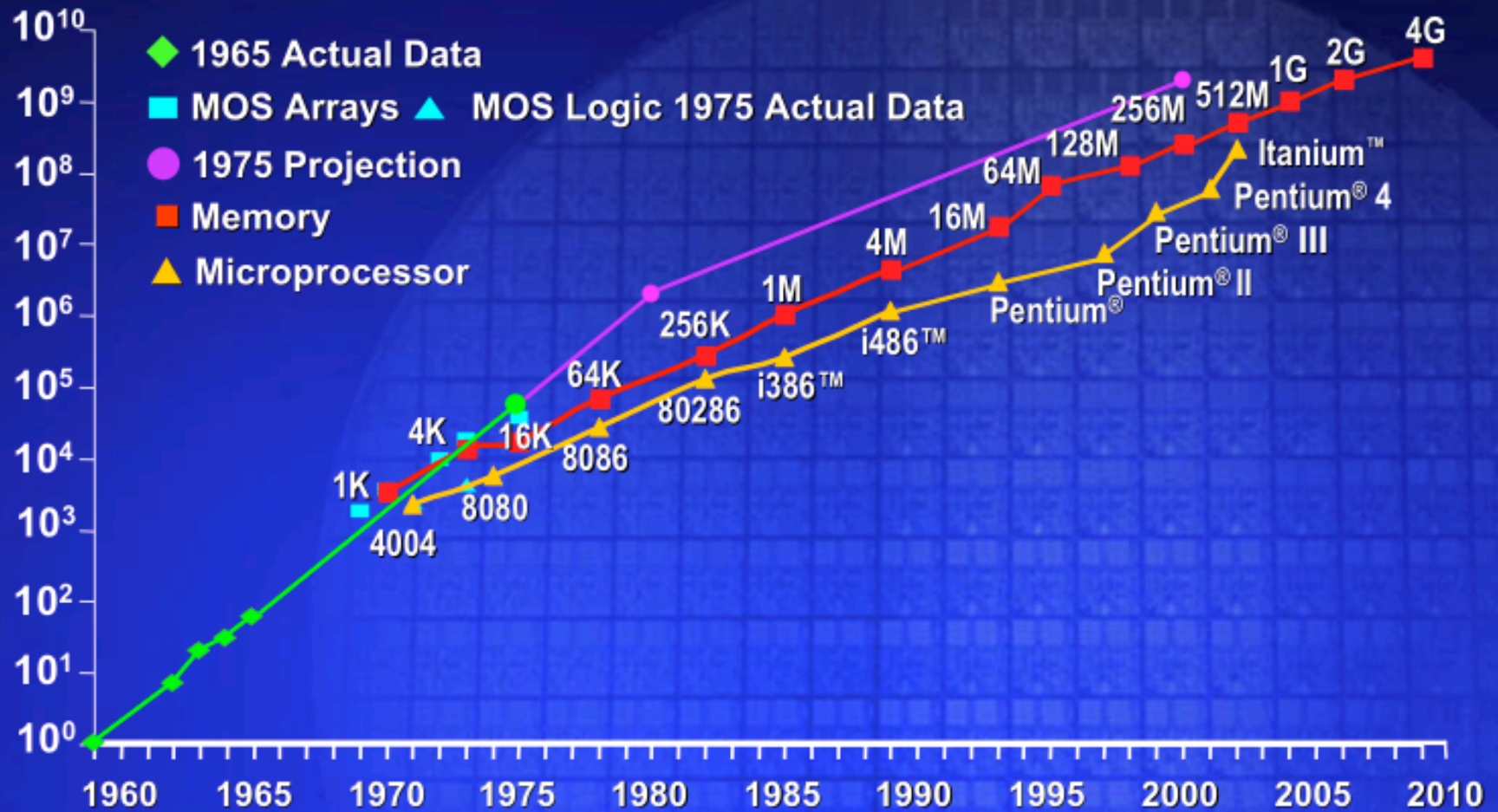
# Genetic Profiles by Histologic Subtype

*Oncogenic drivers differ between adenocarcinomas and squamous cell carcinomas*

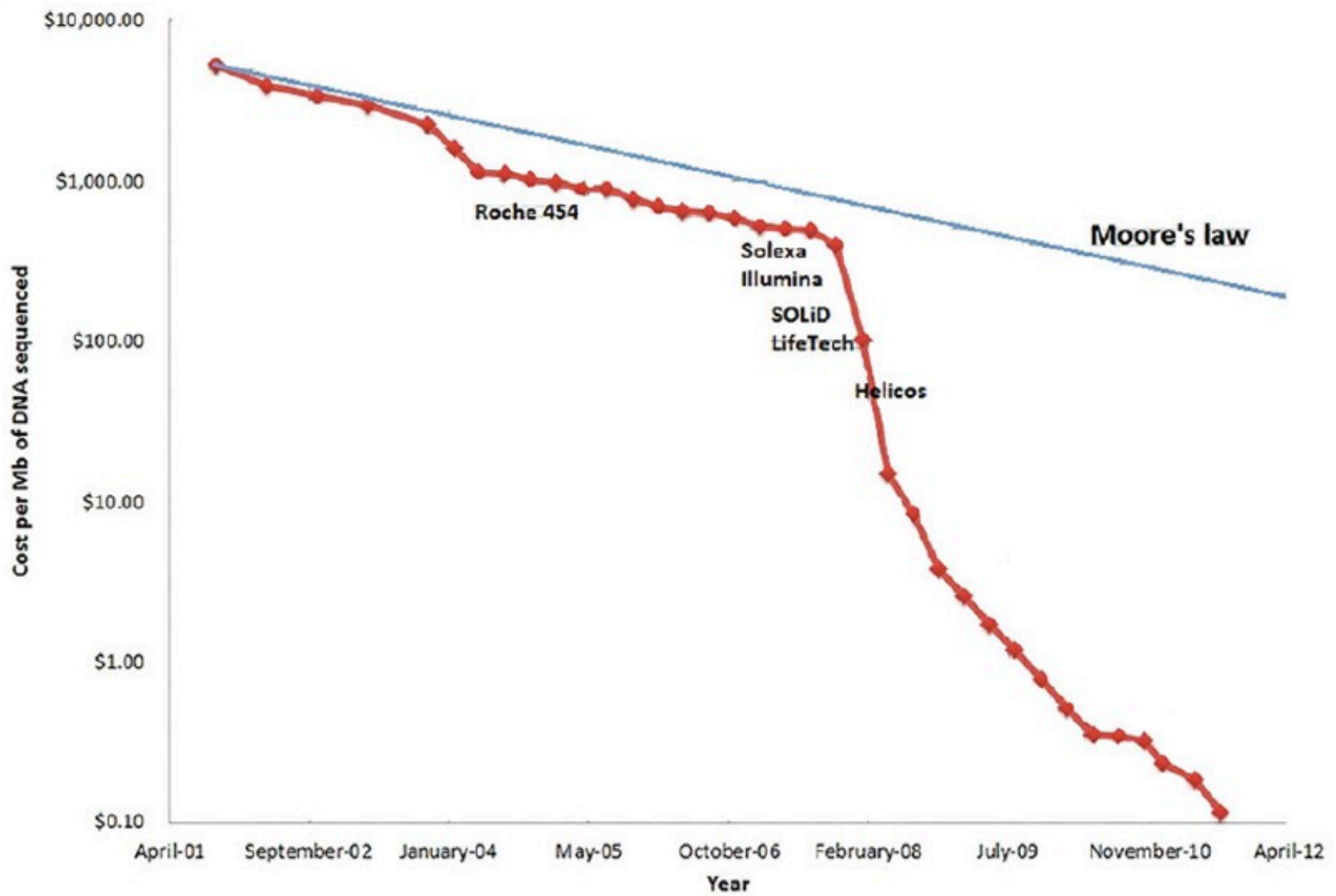


Sequist et al., Ann Oncol 22:2616, 2011; Bergethson et al., JCO Jan 3, 2012; Weiss et al., Sci Transl Med 2:62ra93, 2010; Kris et al., WCLC 2011; Hammerman et al., Cancer Discovery 1:78, 2011; AJ Iafrate, personal communication

# Transistors Per Die







# Drug Development Risk v Reward

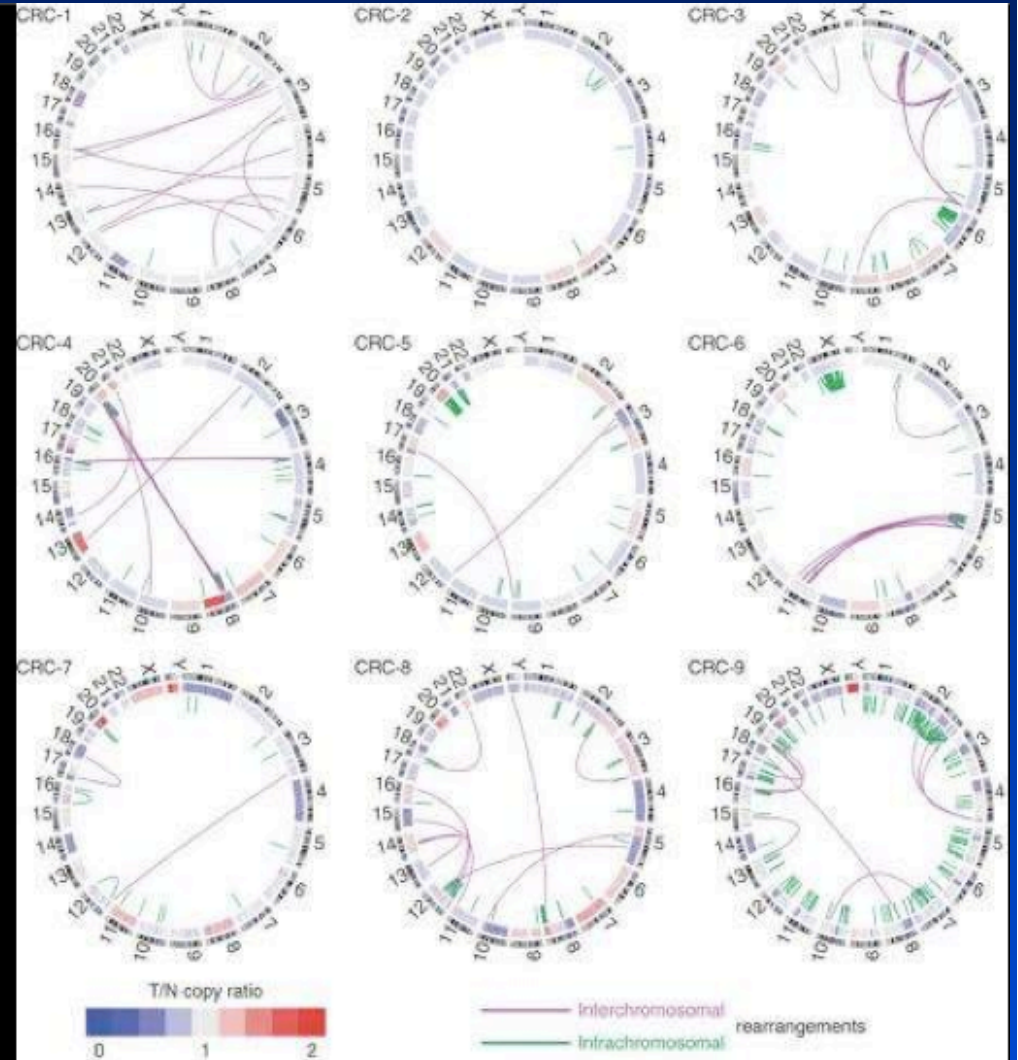
**Average oncology drug development cost: \$802 million.**

- Some drugs over \$1.5 billion (Iressa)
- Only 8 percent of oncology new molecular entities (NMEs) reach the market
- 6 out of 10 candidates fail in Phase III testing (Iressa)
  - Iressa is now approved in Europe for use in treating adults with locally advanced or metastatic non-small cell lung cancer, **whose tumors have an EGFR mutation.**

## **PLX4032 Approach**

- Start with mutation (BRAFV600E)
- Search for compounds active against specific mutation
- Development cost about **\$40 million**
- **70% response rate**
- **Plexxikon sells to Daiichi Sankyo in 2011 for \$935 million**

**Drug target focus critical to controlling costs of future drug development**



## **“Malignant Snowflakes”**

### **The Extravagant Genetic and Phenotypic Diversity of Solid Malignancies**

- **inter-patient heterogeneity**
- **intra-patient heterogeneity**
  - **zonal within a lesion (primary and metastases)**
  - **dormant micrometastases versus metastases**
  - **different metastases**
- **new patterns of temporal variability with tumor progression**
- **selection effects of Rx regimen and emergence of clones with pre-existing or acquired Rx resistance**

# Disruptive Technologies

- **sailing ships**                      **versus**    **steam ships**
- **horses**                              **versus**    **automobiles**
- **trains**                                **versus**    **aeroplanes**
- **large mainframe computers**      **versus**    **personal devices**
- **valve-based electronics**            **versus**    **transistor devices**
- **labor-intensive agriculture and manufacturing**      **versus**    **mechanization, automation, robotics**
- **bricks and mortar 'bigbox' stores**      **versus**    **web-based suppliers**

# Disruptive Technologies

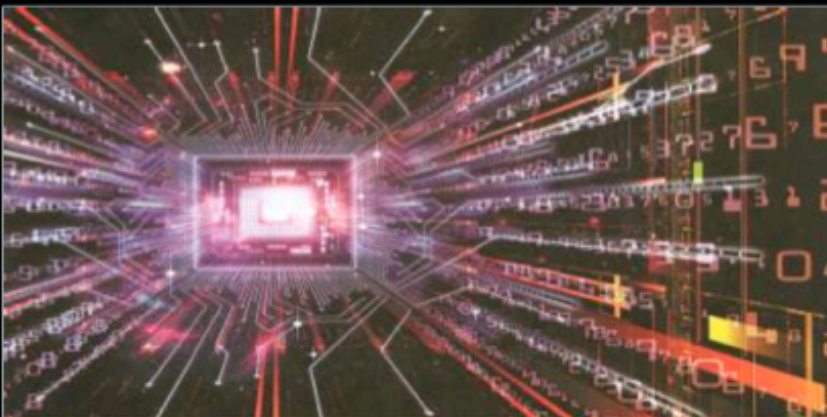
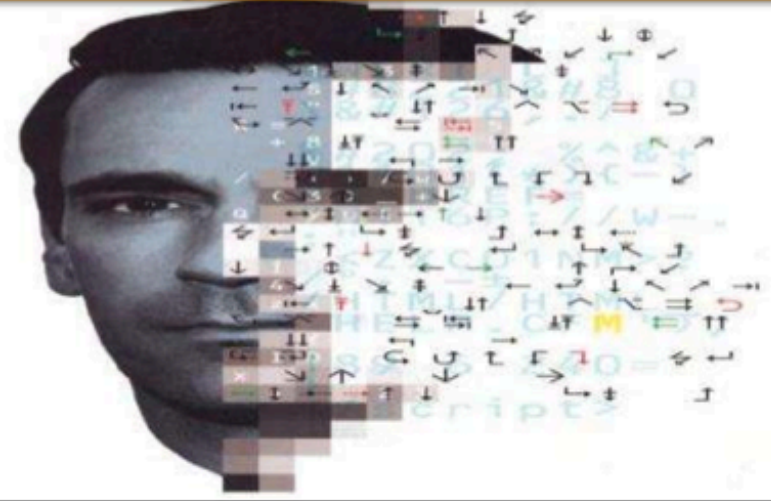
- **major shifts in business models and markets**
- **typically unanticipated/denied by market leaders/KOLs**
- **emerge at margins of existing fields**
- **emerge at points of convergence (fusion) between previously different fields (science/markets)**
- **typically driven by newcomers or sudden, radically different events (existential threats)**

# Technology Acceleration and Convergence: The Escalating Challenge for Professional Competency, Decision-Support and Future Education Curricula

**Data Deluge**



**Cognitive Bandwidth Limits**



**Automated Analytics and Decision Support**



**Facile Formats for Actionable Decisions**

Discovery consists of seeing what everybody  
else has seen and thinking what no one else has  
thought...  
-Albert Szent-Gyorgi 1962





